


## BASIC

4000€

<p><b>A 6sqm booth (3x2) in the "space" area, equipped with:</b></p> <ul style="list-style-type: none"> <li>- Hard walls</li> <li>- Lights</li> <li>- 1 table + 3 chairs</li> <li>- Carpet</li> <li>- Company name</li> <li>- <b>*POWER NOT INCLUDED*</b></li> </ul> <p><b>Admission for 1 delegate</b></p>		<ul style="list-style-type: none"> <li>◆ A detailed company profile in the online SPACE INDUSTRY SUMMIT &amp; AEROMART TOULOUSE 2020 catalogue</li> <li>◆ Access to the detailed event's catalogues</li> <li>◆ <b>A customized 2-day schedule of pre-planned B2B meetings based on your choices (December 2 &amp; 3)</b></li> <li>◆ Access to all workshops and conferences on December 2 &amp; 3</li> <li>◆ Free coffee and cold drinks offered on December 2 &amp; 3</li> </ul>
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## PACKAGE TABLE & SCREEN

1900€

<p><b>A table in the "space area"</b></p> <ul style="list-style-type: none"> <li>- 1 table + 3 chairs</li> <li>- Carpet</li> <li>- 1 screen</li> <li>- <b>*POWER NOT INCLUDED*</b></li> </ul> <p><b>Admission for 1 delegate</b></p>		<ul style="list-style-type: none"> <li>◆ A detailed company profile in the online SPACE INDUSTRY SUMMIT 2020 catalogue</li> <li>◆ Access to the detailed SPACE INDUSTRY SUMMIT catalogue</li> <li>◆ <b>A customized 2-day schedule of pre-planned B2B meetings based on your choices (December 2 &amp; 3)</b></li> <li>◆ Access to all workshops and conferences on December 2 &amp; 3</li> <li>◆ Free coffee and cold drinks offered on December 2 &amp; 3</li> </ul>
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## PACKAGE TABLE & ROLL-UP

1450€

<p><b>A table in the "space area"</b></p> <ul style="list-style-type: none"> <li>- 1 table + 3 chairs</li> <li>- Carpet</li> <li>- 1 roll-up</li> <li>- <b>*POWER NOT INCLUDED*</b></li> </ul> <p><b>Admission for 1 delegate</b></p>		<ul style="list-style-type: none"> <li>◆ A detailed company profile in the online SPACE INDUSTRY SUMMIT 2020 catalogue</li> <li>◆ Access to the detailed SPACE INDUSTRY SUMMIT catalogue</li> <li>◆ <b>A customized 2-day schedule of pre-planned B2B meetings based on your choices (December 2 &amp; 3)</b></li> <li>◆ Access to all workshops and conferences on December 2 &amp; 3</li> <li>◆ Free coffee and cold drinks offered on December 2 &amp; 3</li> </ul>
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**\*Attention: all the pictures are for reference only and subject to modifications**

## AEROMART SUMMIT DECEMBER 1<sup>st</sup>

150€ /Delegate

<p><b>Conferences coordinated by BCI Aerospace</b></p> <p><b>Admission for 1 delegate</b></p>	<p>Program and speaker details will be provided on our website: <a href="http://www.aeromart-toulouse.com/#">http://www.aeromart-toulouse.com/#</a></p> <p><b>Lunch, cold and hot drinks will be included in the fee</b></p>
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## OPTIONAL FEATURES

**You must select Yes or No** in the below section and enter the correct figures

Aeromart Summit December 1	Yes	No	150€ x ..... (individuals)
Business Lunches (2 days-package: December 2 & 3)	Yes	No	70€ x ..... (individuals)
Workshop*	Yes	No	1500€ per session
Extra delegate(s)**	Yes	No	300€ x ..... (individuals)
Personalized booth panel	Yes	No	300€ (price for each panel) x ..... (number)
Creation of your roll-up	Yes	No	300€ (price for each roll-up) x ..... (number)
Video-Package Rental (screen + DVD player)	Yes	No	700€
<b>Power supply on your booth</b>	<b>Yes</b>	<b>No</b>	<b>150€</b>
Catering at your booth	Yes	No	*Price on request

\* A "Technology Workshop" must focus on one of your specific capabilities that have applications in various sectors. A brief is requested for initial validation to ensure alignment with key topics focus on the event. If your workshop is validated, the overview will be included in the both the online catalogue and event catalogue to maximize communication about the topic.

\*\* Unrestricted access to all workshops and conferences on December 2 and 3.

## **SPONSORING OFFERS:**

**You want a greater visibility for your company at AEROMART? Make the difference! Select one of these options:**

<b>PLATINUM SPONSOR</b> A 24sqm booth + 5 delegates + a schedule with pre-arranged approved meetings + a video up to 90 sec presenting your company (played nonstop at the VIP area, business center, coffee corner...) + your logo on the event website and on other marketing materials + a two-sided advert page in the event program booklet + an advert page in the soft copy (PDF format) of the event catalogue + a two-sided flyer presenting your company inserted in the folders distributed to all participants + 3000 free goodies ( <b>customized &amp; supplied by you</b> ).	25000€
<b>GOLD SPONSOR</b> A 12sqm Deluxe booth + 3 delegates + a schedule with pre-arranged approved meetings + an up to 90 second video presenting your company (played nonstop at the VIP area, business center, coffee corner ...) + your logo on the event website and on other marketing materials + a two-sided advertising page in the event program booklet + one advertising page in the soft copy (PDF format) of the event catalogue	16000€
<b>SILVER SPONSOR</b> A 12sqm booth Deluxe + 3 delegates + a schedule with pre-arranged approved meetings + your logo on the event website and on other marketing materials + a two-sided advertising page in the event program booklet + one advertising page in the PDF catalogue	13000€
<b>BRONZE SPONSOR</b> A 12sqm booth Deluxe + 2 delegates + a schedule with pre-arranged approved meetings meetings + your logo on the event website and on other marketing materials + one advertising page in the soft copy (PDF format) of the event catalogue	10000€
<b>MOBILE APPLICATION SPONSOR</b> Promote your brand through a wide range of all our visibility options: a splash screen with your company logo each time when the app will be launched by the attendees, your company logo on the interactive floor map in the map... <b>Please contact us for more details</b>	10000€
<b>HOT &amp; COLD BEVERAGE AREA SPONSOR</b> Support a complimentary beverage spot on December 2&3. This area would consist of tables at two different locations where the attendees can have free hot and cold drinks. It is possible for you to have a rollup banner, supplied by you, as well as your supplied brochures on a shelves rack.	15000€
<b>VIP LOUNGE SPONSOR</b> The VIP lounge is the selective area reserved for top executives with busy schedules of meetings. a rollup banner <b>supplied by you</b> presenting your company placed at the area entrance + 4 easels with your company name laid on bar where executives enjoy free hot & cold beverages + an up-to 30 sec video presenting your company. This file will be played nonstop on screens located inside the VIP area.	10000€
<b>LANYARDS SPONSOR</b> 3000 attendees are expected at this event. Every single attendee will receive a badge with the lanyard. Supply lanyards with your company name and logo and we'll distribute them along with the personal badges. You shall supply and deliver the lanyards at the address we'll indicate.	10000€
<b>COCKTAIL SPONSOR</b> (on December 2, for all participants)	* Price on request
An advert page in the Aeromart booklet ( <b>provided by you</b> )	1000€
A <b>two-sided</b> advert page in the Aeromart booklet ( <b>provided by you</b> )	2000€
Supply your company logo and we'll post it on the event official website below all the official partners.	1500€
Presentation of your leaflets at our reception desk ( <b>provided by you</b> )	2000€
Your ads in Air & Cosmos ( <b>20% discount</b> )	Please contact <b>Cyril Mikailoff</b> , Sales Director, +33 6 21 71 11 18 / <a href="mailto:cmikailoff@air-cosmos.com">cmikailoff@air-cosmos.com</a>

## ORDER CONFIRMATION

Please check the appropriate boxes, enter the correct figures and make sure this section matches your selection above.

<input type="checkbox"/> Basic - 6sqm / 1 delegate	4000€
<input type="checkbox"/> Package table & screen	1900€
<input type="checkbox"/> Package table & roll-up	1450€
<input type="checkbox"/> Aeromart Summit	150€ x ..... (individuals) = .....
<input type="checkbox"/> Business lunches (2 days-package: December 2 & 3)	70€ x ..... (individuals) = .....
<input type="checkbox"/> Workshop	1500€
<input type="checkbox"/> Extra Delegate(s)	300€ x ... (individuals) = .....
<input type="checkbox"/> Personalized booth panel	300€ (price for each panel) x ..... (number) = .....
<input type="checkbox"/> Creation of your roll-up	300€ (price for each roll-up) x ..... (number) = .....
<input type="checkbox"/> Video-Package Rental (screen + DVD player)	700€
<input checked="" type="checkbox"/> Power supply on your booth (except 24m <sup>2</sup> booth)	150€
<input type="checkbox"/> Catering at your booth	* Price on request
<input type="checkbox"/> PLATINUM SPONSOR	25000€
<input type="checkbox"/> GOLD SPONSOR	16000€
<input type="checkbox"/> SILVER SPONSOR	13000€
<input type="checkbox"/> BRONZE SPONSOR	10000€
<input type="checkbox"/> MOBILE APPLICATION SPONSOR	10000€
<input type="checkbox"/> COFFEE BREAK SPONSOR	15000€
<input type="checkbox"/> VIP LOUNGE SPONSOR	10000€
<input type="checkbox"/> LANYARDS SPONSOR	10000€
<input type="checkbox"/> COCKTAIL SPONSOR (2 <sup>nd</sup> Dec)	* Price on request
<input type="checkbox"/> An advert page in the Aeromart booklet	1000€
<input type="checkbox"/> A two-sided advert page in the Aeromart booklet	2000€
<input type="checkbox"/> Your logo on our website: toulouse.bciaerospace.com	1500€
<input type="checkbox"/> Presentation of your leaflets at our reception desk	2000€
<b>Grand total</b>	..... €
<b>Taxes if applicable* (20%)</b>	.....
<b>Net due to advanced business events</b>	..... €

## PAYMENT TERMS:

### \*Additional Information on tax

- Your company is registered in France, French tax (VAT) is due
- Your company is registered in a European Union country, excluding France, French tax is not applicable (you must report it to your fiscal administration). Please indicate the tax registration number of the billed company.
- Your company is based in a non-European country, no taxes are applicable.
- Your company is registered in Italy, Italian tax (VAT) is due. Our Rome office will bill you and include the VAT amount.

**A 60% down-payment is required. Your account must be balanced prior to the event.** Full payment at booking is also accepted.

Please note that our bank details have changed. If you have previously attended one of our events, please be sure to update our details accordingly.

### Payment can be made by:

- Credit card (visa, master card or American express only) from an online facility
- Wire transfer to our bank account (send us a copy of the receipt by email)

### Our bank account details:

IBAN: FR76 3000 4008 0400 0107 2835 736  
BIC Code: BNPAFRPPXXX  
Bank : BNP PARIBAS PARIS-CENTRE AFFAIRES  
Bank address: 8 - 10 avenue Ledru Rollin – 75012 Paris, France

# AEROMART TOULOUSE 2020 - GENERAL TERMS & CONDITIONS

Event name: **AEROMART TOULOUSE 2020** (referred to as the "Event"):

Date: **December 2<sup>nd</sup> to 3<sup>rd</sup>, 2020** (referred to as the "Event date")

Location: **MEETT** (referred to as the "Place"):

City, Country: **Toulouse, FRANCE**

## 1/ ORGANIZATION

The Event is organized by **abe - advanced business events**, a limited company with a stated capital of 50000 Euros, whose registered head office is located at 35/37 rue des Abondances - 92513 BOULOGNE-BILLAN COURT CEDEX - France, hereafter referred to as the Organizer.

## 2/ PURPOSE

This agreement stipulates the terms and conditions, under which the Organizer sets up and runs the Event. This agreement highlights the rights and obligations of both the Organizer and the signing company, hereafter referred to as the Participant. By signing this agreement, the Participant formally agrees to abide by these terms and conditions.

## 3/ PLACE AND DATE

The Event will be held at the Place and Date indicated here above. The Organizer may cancel the Event or change the Place and Date, should the Place be rendered unavailable, in case of force majeure or act of God. In such an event, no compensation or refund shall be due to the Participant. However, the Organizer shall inform the Participant about the new Date and Place in writing and guarantee the Participant's participation in the rescheduled Event at no additional cost.

## 4/ REGISTRATION, CANCELLATION, PAYMENT

- Any company or organization is allowed to attend the Event provided its delegates have relevant knowledge to enter business discussions with other attendees. The Organizer, nonetheless, reserves the right to approve or reject any registrations at its sole discretion.
- The participant may cancel their registration forty-five days (45) or more prior to the Event, and be eligible for a full refund. The Organizer shall, however, retain a 7.5% administrative fee when processing the refund.
- Should cancellation be submitted twenty-one (21) to forty-four days (44) prior to the Event, the Participant shall be liable for a penalty amounting thirty percent (30%) of the amount due or paid.
- Should cancellation be submitted twenty days (20) or less prior to the Event, the Participant shall be liable for the payment of the full amount due, and not be eligible for any refund.
- All invoices issued and sent to the Participant, must be remitted five days (5) prior to the Event at the latest. The Organizer reserves the right to deny the Participant access to the Event, shouldn't their accounts be settled.

## 5/ INCLUDED SERVICES AND OBLIGATION TO PRODUCE RESULTS

The Organizer firmly commits to diligently use their expertise, knowledge, contacts network and all available resources to deliver all the services described in the booking form attached to this agreement. The Participant understands the Organizer's work shall not necessarily produce direct and immediate business results.

## 6/ PREVENTIVE MEASURES

The Organizer commits to implementing preventive measures and supplying equipment, aimed at hampering the spread of some transmissible diseases. The Participant understands, that preventive measures and protective equipment do not offer a risk-free event, and that the Organizer cannot be held liable for any contamination occurring during the preparation and running of the Event.

## 7/ INSURANCE

The Organizer is solely responsible for setting up and running the Event. However the Organizer's shall not be legally liable for any harm caused to the Participant by a third party.

The Participant must hold an insurance policy that covers all damages caused by them, their staff or their belongings to a third party or a third party's equipment and installations during the preparation and running of the Event.

The Participant must hold an insurance policy that covers all damages caused by a third party to them, their staff and belongings during the preparation and running of the Event.

## 8/ APPLICABLE AMENDMENTS

The Organizer reserves the right to introduce addendums to this agreement in order to handle any matters not initially mentioned in this agreement. Such amendments shall be notified and diligently sent to the Participant and immediately come into force.

The Organizer reserves the right to terminate this agreement and therefore cancel the Participant's registration, should the latter not comply with the terms and conditions of this agreement. In such an event, the Organizer shall notify the Participant in writing, and no compensation or refund shall be due to the Participant.

## 9/ USE OF PARTICIPANT LOGO

The Organizer reserves the right to retrieve and use the Participant's company logo on marketing materials designed to promote the event by showing a list of registered companies, called participants. If the Participant disagrees and wishes their logo to be removed from such marketing materials, they must explicitly address their request in a written form.

## 10/ SETTLEMENT

In the event of disagreement, the Participant shall submit a written request to the Organizer and seek an amicable settlement. If no amicable settlement is reached, the tribunal of Nanterre, France, shall be the sole competent tribunal to handle the case.

## 11/ PRIVACY AND SECURITY POLICY

The Participant understands that the Organizer will collect detailed information about their business for the sole purpose of conducting the Event and delivering the services described in the attached booking form. More information is available on the Organizer's website: [privacy, confidentiality and management of personal information](#)

**Company name:**

Name of authorized officer or representative:

I agree with advanced business events general terms and conditions

Date and signature: